REGULATED ACCOUNTS

MARKET A

YEAR ENDED 31 DECEMBER 2017

### **Regulated Accounts**

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#### Introduction

The European Communities (Electronic Communications Networks and Services) (Framework) Regulations 2011 (S.I. No. 333 of 2011), which revoked and replaced its predecessor 2003 (S.I. No. 307 of 2003), the European Communities (Electronic Communications Networks and Services) (Access) Regulations 2011 (S.I. No. 334 of 2011, which revoked and replaced its predecessor S.I. No. 305 of 2003) (respectively "the Framework Regulations" and "the Access Regulations") establish the framework for the regulation of the provision of electronic communications networks and services in Ireland. Under this framework, the Commission for Communications Regulations (ComReg) may designate operators as having Significant Market Power (SMP) in respect of specific markets, in which case ComReg may impose on such operators a range of ex ante obligations including, pursuant to Regulation 11 of the Access Regulations and Regulation 13 of the Access Regulations, a requirement for accounting separation and cost accounting respectively. RTÉ Transmission Network DAC ("RTÉNL", or "the Company") trading as 2rn has been designated with SMP in the market for wholesale access to national terrestrial broadcast transmission services and accordingly is subject to obligations of accounting separation and cost accounting in this market. This market is referred to and defined as Market A in ComReg Decision No.11/131.

Decision No.11/13 and the Decision Instrument Market A which has been provided to 2rn, sets out the relevant detail and manner in which 2rn is required to meet these obligations. Sections 11 and 12 of the Decision Instrument Market A refer to these obligations and they are each further detailed at Annex 1 to the Decision Instrument Market A in an annex titled "Detail of the Accounting Separation Obligations- Market A" ("referred to as Annex 1").

Section 2 of Annex 1 Market A requires 2rn's financial records and accounting systems to be sufficiently detailed and supported by sufficient data to ensure that (i) 2rn is in a position to comply with the transparency, non-discrimination, accounting separation, price control and cost accounting obligations imposed on it and (ii) 2rn is in a position to prepare Regulated Accounts which it is obliged to maintain for Market A and, where specified for Services.

As specified at Section 3 of Annex 1 Market A, Separated Accounts are required to be maintained by 2rn in respect of Market A. This requires that Separated Accounts by 2rn contain Regulated Accounts which consists of Historical Cost Accounts ("HCA"), Additional Financial Data and Accounting Documentation. The term "Accounting Documentation" is further defined and detailed at Section 5 of Annex 1 Market A and consists of two principal documents, Primary Accounting Documentation and Secondary Accounting Documentation. This document sets out the Regulated Accounts for Market A and should be read in conjunction with the Primary Accounting Documentation which is under separate cover.

Regulated Accounts are required to be prepared for the following market:

| Market   | Market description   |
|----------|--|
| Market A | Market for Wholesale supply of Transmission and Distribution<br>Services |

Comreg document No.13/71 entitled "Market Review Broadcasting Transmission Services in Ireland" dated 26 July 2013.

### Introduction (continued)

Market A is the wholesale market where 2rn as the upstream transmission network provider supplies a transmission and distribution service via its towers and masts infrastructure and relevant associated facilities (including transmission and distribution equipment, buildings etc in order to enable (i) the broadcast of national analogue terrestrial radio signals to end users and (ii) the broadcast by a Multiplex Operator of its digital multiplexing service.

The Regulated Accounts are prepared in accordance with the Primary Accounting Documentation. The Primary Accounting Documentation set out the framework under which the Regulated Accounts have been prepared, which is set out in the Decision Notice, insofar as they apply to the year ended 31 December 2017.

### Statement of Responsibility for preparing the Regulated Accounts Market A

The European Communities (Electronic Communications Networks and Services) (Framework) Regulations 2011 (S.I. No. 333 of 2011) and the European Communities (Electronic Communications Networks and Services) (Access) Regulations 2011 (S.I. No. 334 of 2011) and the European Communities (Electronic Communications Networks and Services) (respectively "the Framework Regulations", and "the Access Regulations") establish the framework for the regulation of the electronic communications networks and services in Ireland.

Under this framework, the Commission for Communications Regulations ("ComReg") may designate operators as having Significant Market Power ("SMP") in respect of specific markets, in which case ComReg may impose on such operators a range of obligations including, pursuant to Regulation 11 of the Access Regulations a requirement for accounting separation and pursuant to Regulation 13 of the Access Regulations cost accounting. RTÉ Transmission Network DAC ("RTÉNL") has been designated with SMP in the market for wholesale access to national terrestrial broadcast transmission services and is subject to the obligations of accounting separation and cost accounting. ComReg Decision No.11/13 of 26 July 2013 specifies the manner in which RTÉNL must meet its obligations of accounting separation and cost accounting in particular as is set out in Annex 1 to the Decision Instrument entitled Detail of the Accounting Separation Obligations Market A.

The Directors are responsible for ensuring that the Company maintains accounting records which disclose with reasonable accuracy, at any time, the financial position of the Company, and for properly preparing the Regulated Accounts, which are required to present fairly, in accordance with the Primary Accounting Documentation and the Decision Instrument No.11/13 the results and Mean Capital Employed for Market A.

The Regulated Accounts for the year ended 31 December 2017 were prepared further to, and in accordance with Decision No.11/13.

RTÉNL confirms that, to the best of its knowledge and in good faith, the Regulated Accounts for the year ended 31 December 2017 have been prepared in accordance with the requirements of the governing legislation. It also confirms that, to the best of its knowledge and in good faith the Regulated Accounts have been prepared in accordance with the Accounting Documentation for the year ended 31 December 2017.

Signed:

Eoin McGettigan

Mick Kehoe

Chal al

Chairman:

Director:

Date: 25th April 2018



KPMG
Audit
1 Stokes Place
St. Stephen's Green
Dublin 2
D02 DE03
Ireland

## Independent Auditors' Report to RTÉ Transmission Network DAC and Comreg

Report of the Independent Auditors to RTÉ Transmission Network DAC ("the Company") and the Commission for Communications Regulation ("ComReg") issued in accordance with the Final Decision Instrument – Market A ("The Decision Instrument") issued on 26 July 2013

We have audited the Regulated Accounts of Market A for the year ended 31 December 2017 which comprises the Market A Income Statement, the Market A Statement of Mean Capital Employed and the Notes to the Regulated Accounts.

The Regulated Accounts of Market A are prepared by the Company under the historical cost convention in accordance with the Final Decision Instrument – Market A ("The Decision Instrument") issued on 26 July 2013 and the Primary Accounting Documentation dated 25 April 2018.

Our report has been prepared for the Company and ComReg solely in connection with the Decision Instrument. It has been released to the Company and ComReg on the basis that our report shall not be copied, referred to or disclosed, in whole (save for the Company's own internal purposes) or in part, without our prior written consent. This report, including the opinion, has been prepared for and only for the Company and ComReg, in accordance with the Decision Instrument, and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the Company and the Company's members as a body and ComReg, for our audit work, for this report, or for the opinions we have formed.

### Respective responsibilities of ComReg, the Directors of RTÉ Transmission Network DAC and the Auditors

As explained more fully in the Directors' Responsibilities Statement of RTÉ Transmission Network DAC set out on page 5, the Directors are responsible for preparing the Regulated Accounts which are fairly presented in accordance with the Primary Accounting Documentation and comply with the requirements of the Decision Instrument.

As explained in the Primary Accounting Documentation and "Basis of Preparation" on page 12, the Company prepared the Regulated Accounts by disaggregating balances recorded in the general ledger and other accounting records of RTÉ Transmission Network DAC, maintained in accordance with the Companies Act 2014 and used, in accordance with that Act, for the preparation of the Company statutory financial statements for the year ended 31 December 2017 ("the Statutory Financial Statements"). The Regulated Accounts are separate from the Statutory Financial Statements of RTÉ Transmission Network DAC and have not been prepared in accordance with International Financial Reporting Standards as endorsed by the EU ("IFRS").

Our responsibilities, as independent auditors, are established in Ireland by the Decision Instrument and International Standards on Auditing (UK and Ireland). Those standards require us to comply with the Ethical Standards for Auditors issued by the Financial Reporting Council.



# Independent Auditors' Report to RTÉ Transmission Network DAC and Comreg (continued)

#### Scope of the audit of the Regulated Accounts

KPMG audited the Statutory Financial Statements for the year ended 31 December 2017 on which we expressed an unqualified audit opinion in accordance with our statutory obligations under the Companies Act 2014. In conducting our subsequent examination of the Regulated Accounts, and in providing the opinion below, we have not performed any additional tests of the transactions and balances which are recorded in the general ledger and other accounting records beyond those already performed for the purpose of the audit of the Statutory Financial Statements.

An audit involves obtaining evidence about the amounts and disclosures in the Regulated Accounts sufficient to give reasonable assurance that the Regulated Accounts are fairly presented in accordance with the Primary Accounting Documentation and on that basis, are free from material misstatement, whether caused by fraud or error. As the nature, form and content of the Regulated Accounts are determined by ComReg, we did not evaluate the overall adequacy of the presentation of the information, which would have been required if we were to express an audit opinion under Auditing Standards.

#### **Opinion on Regulated Accounts**

In our opinion the Regulated Accounts for Market A as a whole for the year ended 31 December 2017, have been fairly presented in accordance with the Primary Accounting Documentation dated 25 April 2018 and comply with the requirements of the Decision Instrument.

#### Other matter - basis of preparation

Without modifying our opinion, we draw attention to the Primary Accounting Documentation which describes the basis of preparation of the Regulated Accounts. The Regulated Accounts are separate from the Statutory Financial Statements of the Company and have not been prepared exclusively on the basis of IFRS. Financial information other than that prepared on the basis of IFRS does not necessarily represent a true and fair view of the financial performance or financial position of a Company as shown in Statutory Financial Statements prepared in accordance with the Companies Act 2014.

**KPMG** 

**Chartered Accountants, Statutory Audit Firm** 

1 Stokes Place St. Stephen's Green Dublin 2 Ireland

1(PMC

25 April 2018

#### Scope of the audit of the Regulated Accounts

KPMG audited the Statutory Financial Statements for the year ended 31 December 2017 on which we expressed an unqualified audit opinion in accordance with our statutory obligations under the Companies Act 2014. In conducting our subsequent examination of the Regulated Accounts, and in providing the opinion below, we have not performed any additional tests of the transactions and balances which are recorded in the general ledger and other accounting records beyond those already performed for the purpose of the audit of the Statutory Financial Statements.

An audit involves obtaining evidence about the amounts and disclosures in the Regulated Accounts sufficient to give reasonable assurance that the Regulated Accounts are fairly presented in accordance with the Primary Accounting Documentation and on that basis, are free from material misstatement, whether caused by fraud or error. As the nature, form and content of the Regulated Accounts are determined by ComReg, we did not evaluate the overall adequacy of the presentation of the information, which would have been required if we were to express an audit opinion under Auditing Standards.

### **Opinion on Regulated Accounts**

In our opinion the Regulated Accounts for Market A as a whole for the year ended 31 December 2017, have been fairly presented in accordance with the Primary Accounting Documentation dated 25 April 2018 and comply with the requirements of the Decision Instrument.

### Other matter - basis of preparation

Without modifying our opinion, we draw attention to the Primary Accounting Documentation which describes the basis of preparation of the Regulated Accounts. The Regulated Accounts are separate from the Statutory Financial Statements of the Company and have not been prepared exclusively on the basis of IFRS. Financial information other than that prepared on the basis of IFRS does not necessarily represent a true and fair view of the financial performance or financial position of a Company as shown in Statutory Financial Statements prepared in accordance with the Companies Act 2014.

KPMG
Chartered Accountants, Statutory Audit Firm
1 Stokes Place
St. Stephen's Green
Dublin 2
Ireland

#### **Income Statement**

Market A Regulated Accounts for the year ended 31 December 2017

|  | 2017<br>€'000   | 2016<br>€'000   |
|--|---|---|
| Revenue  |   |   |
| Intra market revenue External revenue Internal revenue Total Revenue   | 10,925<br>626<br>5,121<br>16,672                                      | 10,766<br>561<br>5,129<br>16,456  |
| Operating Costs  |   |   |
| Employee and personnel related costs Network electricity Maintenance costs Other operating costs Central shared services costs Rent and rates Depreciation Total Operating Costs | (3,297)<br>(1,904)<br>(961)<br>(1,051)<br>(548)<br>(1,019)<br>(4,279) | (2,965)<br>(1,878)<br>(976)<br>(1,043)<br>(472)<br>(746)<br>(4,140)<br>(12,220) |
| Return   | 3,613   | 4,236   |
| Mean Capital Employed  | 44,148  | 46,745  |
| Return on Mean Capital Employed (%)  | 8.18%   | 9.06%   |

The Market A Regulated Accounts were approved on 25 April 2018 by the Board of the Company and signed on its behalf by:

Eoih McGettigan

Chairman

Mick Kehoe Director

### **Statement of Mean Capital Employed**

Market A Regulated Accounts as at 31 December 2017

|  | 2017<br>€'000 | 2016<br>€'000             |
|--|---------------|---------------------------|
| Non Current Assets   |               |                           |
| Property, plant and equipment<br>Intangible assets                                 | 44,605<br>49  | 47,145<br>106             |
| Total Non Current Assets   | 44,654        | 47,251                    |
| Current Assets   | 040           | 005                       |
| Trade, other receivables, prepayments and accrued income Cash and cash equivalents | 249<br>659    | 235<br>832                |
| Total Current Assets   | 908           | 1,067                     |
| Total Assets   | 45,562        | 48,318                    |
| Current Liabilities  |               | (4)                       |
| Liabilities and other payments  Total Current Liabilities                          | (1,414)       | <u>(1,573)</u><br>(1,573) |
| , and an an and and an                         | (', ', ', ',  | (1,073)                   |
| Mean Capital Employed  | 44,148        | 46,745                    |
|  |               |                           |

The Market A Regulated Accounts were approved on 25 April 2018 by the Board of the Company and signed on its behalf by:

Eoin McGettigan

Chairman

Mick Kehoe Director

### **Income Statement Reconciliation**

Market A Regulated Accounts for the year ended 31 December 2017

|  | 2017<br>€'000  | 2017<br>€'000                   | 2016<br>€'000  | 2016<br>€'000                   |
|--|----------------|---------------------------------|----------------|---------------------------------|
| Return per Income Statement  |                | 3,613                           |                | 4,235                           |
| Depreciation reconciling adjustments: Reversal of Statutory depreciation related to fair value uplifts in Statutory Financial Statements Impact of changes to asset lives between regulatory and Statutory Financial Statement | (505)<br>(490) | (995)                           | (516)<br>(524) | (1,040)                         |
| Specific income / (expenditure) excluded for regulatory purposes:  |                |                                 |                |                                 |
| Net interest expense per Statutory Financial<br>Statements<br>Operating income/ (expenditure)<br>Depreciation<br>Return Market B regulated accounts  |                | (1,142)<br>7,497<br>(461)<br>42 | _              | (1,152)<br>7,358<br>(485)<br>79 |
| Profit before taxation per Statutory Financial Statements  |                | 8,554                           |                | 8,995                           |
| Taxation per Statutory Financial Statements  | 74             | (1,151)                         | -              | (279)                           |
| Profit on Ordinary activities after taxation per Statutory Financial Statements 2rn  | 9              | 7,403                           |                | 8,716                           |

### **Statement of Mean Capital Employed Reconciliation**

Market A Regulated Accounts as at 31 December 2017

|   | 2017<br>€'000     | 2017<br>€'000 | 2016<br>€'000     | 2016<br>€'000 |
|---|-------------------|---------------|-------------------|---------------|
| Mean Capital Employed for the year  |                   | 44,148        |                   | 46,745        |
| Adjustments for regulatory purposes: Net of residual revaluation surplus eliminated for |                   |               |                   |               |
| regulatory purposes   |                   | 3,947         |                   | 4,361         |
| Tangible asset value adjustments for regulatory purposes                                |                   | 3,099         |                   | 3,332         |
| Amount in Statutory Financial Statements not relevant to regulated Market A             |                   | 2,400         |                   | 3,766         |
| Cash and cash equivalents  Mean Capital Employed for the year, Market B                 |                   | 2,378         |                   | 1,528         |
| (including values in RTÉ Records)   |                   | 482           |                   | 871           |
| Adjustments required to reflect mean values in  |                   |               |                   |               |
| RTÉ records relevant to Market B: Trade debtors   |                   | (1,275)       |                   | (1,242)       |
| Deferred Income<br>VAT creditor   |                   | 1,076<br>238  |                   | 1,029<br>232  |
| VAT Greator   |                   | 230           |                   | 232           |
| Mean Assets/Liabilities excluded for  |                   |               |                   |               |
| Regulatory purposes:  Net Intercompany receivables                                      | 89,070            |               | 94,034            |               |
| Corporation and Deferred tax  | (4,218)           |               | (3,511)           |               |
| Derivative financial instruments  | (383)             |               | (385)             |               |
| Employee benefits Borrowing and other debt  | (153)<br>(51,250) |               | (113)<br>(49,000) |               |
| Capital Grants  | 158               |               |                   |               |
|   |                   | 33,224        | 95                | 41,025        |
| Total Mean Capital Employed per Statutory   |                   |               |                   |               |
| Financial Statements 2rn¹   |                   | 89,717        | _                 | 101,647       |

<sup>&</sup>lt;sup>1</sup>Mean Capital Employed is the simple average per statutory financial statements at 31 December 2016 and 2017

### **Notes to the Regulated Accounts**

#### Note 1

#### **Definitions of the Markets**

The definition of Market A is based on the regulatory decision as set out by ComReg Decision No.11/13, Market Review Broadcasting Transmission Services in Ireland.

**Market A** is the Wholesale market for the supply of transmission and distribution services via towers / masts infrastructure and relevant associated facilities (including transmission and distribution equipment, buildings etc.) in order to enable:

- The broadcast of national analogue terrestrial radio signals to end users
- The broadcast by a Multiplex Operator of its digital terrestrial broadcasting signals to end users.

In accordance with the above Decision Notice, Regulated Accounts are prepared for Market A.

#### Note 2

#### **Basis of Preparation of Regulated Accounts**

The structure of the Regulated Accounts required pursuant to Decision No.11/13 and the relevant Decision Instruments (i.e. Market A) does not correspond to the way in which the Company is organised and operates and hence does not correspond to the way the statutory accounting records are structured and prepared. The Regulated Accounts are therefore produced by overlaying the requirements of the Decision Notices on the statutory accounting record structure of 2rn.

These Regulated Accounts are prepared by attributing the balances, as modified in accordance with the Primary Accounting Documentation, in 2rn's general ledgers and other accounting records to the relevant Markets as required by the Decision Instruments.

The purpose of Accounting Separation is to provide an analysis of information derived from 2rn's financial records to reflect as closely as possible the performance of Market A as if it was operating as a separate business.

The Regulated Accounts have been prepared in accordance with the accounting policies as set out in the Statutory Financial Statements of 2rn ("the Statutory Financial Statements"), unless any specific deviation is required as a result of conforming to this documentation, together with the regulatory accounting principles and attribution methods as set out in the Primary Accounting Documentation dated 25 April 2018.

The Statutory Financial Statements of 2rn have been prepared in accordance with International Financial Reporting Standards (IFRS) and their interpretations approved by the International Accounting Standards Board (IASB) as adopted by the European Union (EU) that are effective for the year ended 31 December 2017.

### Appendix I

#### **Business Review**

Market A, Wholesale supply of Transmission and Distribution Services, came into scope for regulation following ComReg Decision No.11/13 dated 26 July 2013.

Results for the year to 31 December 2017 show a return of €3.61m for the year or an 8.18% return on mean capital employed for Market A. The return for 2017 is therefore above the currently proposed return of 8.11% based on the regulated tariff as notified to ComReg in April 2016 and implemented retrospectively from July 2017. Returns for each the years to 2015 have been significantly below the proposed return.

The return continues to tend towards the proposed return on a cumulative basis as anticipated. The marginal increase, above the target return for the year arises due to delayed investment in replacement capital assets during the year. The targeted actual return is therefore achieved off a marginally lower Regulated Asset Base (RAB). The average return in Market A is anticipated to remain in a range close to but less than the proposed return in future years.

| Year ended 31 <sup>st</sup><br>December | Return | Mean Capital<br>Employed | Return on Mean<br>Capital Employed |
|---|--------|--------------------------|------------------------------------|
|   | €,000  | €'000                    |                                    |
| 2013                                    | 2,146  | 52,948                   | 4.05%                              |
| 2014                                    | 3,419  | 49,938                   | 6.85%                              |
| 2015                                    | 3,329  | 48,419                   | 6.88%                              |
| 2016                                    | 4,236  | 46,745                   | 9.06%                              |
| 2017                                    | 3,613  | 44,148                   | 8.18%                              |